Code EIB

Company name Vietnam Export Import Commercial Joint Stock Bank

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Subject Explanation for the Quarter 1/2020 financial statements

Content:

Vietnam Export Import Commercial Joint Stock Bank (short name: Eximbank) explained the fluctuation of the Quarter 1/2020 profit after tax compared to the same period of 2019 as follows:

1. For the separate financial statements of the Bank:

The profit after tax in Quarter 1/2020 was 336,759 million dongs, increasing 91,726 million dongs (+33.35%) compared to the same period of 2019.

Unit: million dongs

	Quarter 1/2020	Quarter 1/2019	Increase (+)/ Decrease (-)	
Item			million dongs	%
Net interest margin	852,876	820,372	32,504	3.96
Fee and commission income	73,212	76,848	- 3,636	- 4.73
Net gain/loss from trading of foreign currencies	53,608	23,209	30,399	130.98
Net gain/loss from investment securities	29 ,154	44,853	- 15,699	- 35.00
Other net gains	35,998	37,438	- 1,440	- 3.85
Income from capital contributions and equity investments	990	1,502	- 512	- 34.09
Operating expense	622,656	667,317	- 44,661	- 6.69
Reversal of provision for credit risk	35,078	6,950	28,128	404.72
Profit before tax	458,260	343,855	114,405	33.27
Profit after tax	366,759	275,033	91,726	33.35

The reversal of provision for credit risk in Quarter 1/2020 increased 28,128 million dongs (up 404.72%) compared to the same period of 2019 because Eximbank processed and recovered the debts which were sold to VAMC.

2. For the consolidated financial statements of the Bank:

The profit after tax in Quarter 1/2020 was 366,069 million dongs, increasing 85,541 million dongs (+30.49%) compared to the same period of 2019.

Unit: million dongs

Item	Quarter 1/2020	Quarter 1/2019	Increase (+)/ Decrease (-)	
			million dongs	%
Net interest margin	855,974	829,051	26,923	3.25
Fee and commission income	75,491	79,432	- 3,941	- 4.96
Net gain/loss from trading of foreign currencies	53,608	23,209	30,399	130.98
Net gain/loss from investment securities	29,154	46,346	- 17,192	- 37.09
Other net gains	36,403	37,554	- 1,151	- 3.06
Income from capital contributions and equity investments	990	1,502	- 512	- 34.09
Operating expense	629,128	673,693	- 44,565	- 6.62
Reversal of provision for credit risk	35,078	6,950	28,128	404.72
Profit before tax	457,570	350,351	107,219	30.60
Profit after tax	366,069	280,528	85,541	30.49

- **3.** Eximbank explained the cause that the separate and consolidated profit after tax in Quarter 4/2019 changed from loss to gain in Quarter 1/2020 as follows:
- In Quarter 4/2019, Eximbank made a provision for VAMC bonds worth 652 billion dongs as regulated. In Quarter 1/2020, this provision did not arise.